

## Michael P. Strazzella

Senior Principal, Government Relations

Healthcare Industry Group Co-Leader

Government Relations Section Co-Chair

Federal Government Relations Practice Group Leader

Co-Head of the Washington, D.C. Office

Email: [michael.strazzella@bipc.com](mailto:michael.strazzella@bipc.com)

P: 202 452 7932    Washington, DC



### How Michael Helps Clients

Michael and his team of bipartisan government relations professionals are continuously engaged in the issues that affect their clients.

Michael has deep experience in federal government relations, legislative strategy, grassroots advocacy, political action committees, political campaigns and coalition building. He focuses his practice on the health industry (providers and payors) and works in various industries, including pharmaceutical, hospital and health systems, health plans and retail and compounding pharmacy industries. Adept at navigating relationships, Michael works closely with Congress and the Executive Branch, including the Department of Health and Human Services; Centers for Medicare and Medicaid Services; the Food and Drug Administration; U.S. Customs; and the Drug Enforcement Administration to create effective lobbying strategies as they apply to the health care sector.

Before Buchanan, he worked for a state hospital association where he was responsible for federal lobbying efforts, strategy and oversight. He also managed congressional and regulatory affairs for several national physician associations that had interests in the laboratory and mental health space.

In addition to his experience managing congressional, regulatory and regional relations, Michael worked on several U.S. Senate and statewide campaigns.

## What Clients Can Expect

Michael is always working to gather information and foster collaboration at the highest levels of Congress. With a wealth of experience and his finger on the pulse of current events, Michael knows how to develop sound strategies and get things done.

Michael immerses himself in his work. He becomes part of the client's team, puts their needs first and acts dependably as their representative on Capitol Hill.

## Outside the Office

Michael and his wife have two daughters involved in travel soccer, which keeps them all busy.

If there is free time left over, Michael likes to golf—in spite of it being one of the few situations in which he has very little control over outcomes.

## Proof Points

- Serves on several advisory committees for members of congress and national political organizations
- A frequent lecturer on federal health care issues and the Patient Protection and Affordable Care Act
- Has presented to hospital boards, executive leadership, state and national health care associations, pharmaceutical companies, county chambers of commerce and economic organizations

### Related Services & Industries

GOVERNMENT RELATIONS & PUBLIC POLICY

CANNABIS

FDA & BIOTECHNOLOGY

HEALTHCARE

LIFE SCIENCES

### Education

Gettysburg College, B.A., Political Science

### Related Keywords

FEDERAL GOVERNMENT RELATIONS

REGULATORY & GOVERNMENT